

Joe Calhoun

Clarity that leads to action



About Joe

“Our proven process has allowed clients like WGK Engineers to improve profits by 800 percent in one year.”

Joe Calhoun, CSP

Business Strategist / Author / Keynote Speaker

Are all of your people focused on what's really important to grow your business? Daily activities and challenges can quickly pile up, clouding the focus on what's really important to your organization. I'm Joe Calhoun and my goal is to help you grow your business by achieving more in less time.

In the past 25 years, I've delivered over 2,000 experiences to more than 400 different clients — connecting with business owners and business leaders — providing the tools and guidance needed to improve performance and achieve results. Whether through a keynote speech, a business growth project, or strategic consultation, I work with you to uncover real solutions to real problems. Our proven business growth process has allowed clients like Wilson Auctioneers double revenues in one year and WGK Engineers to improve profits by 800 percent in one year.

Client success hasn't come by sitting and listening to a canned presentation. As a Certified Speaking Professional (CSP), designated through the National Speakers Association, I teach the principles of leadership effectiveness and organizational performance with an entertaining, educational and motivational approach.

I've brought my message to four continents and continue to refine our proven process through each client experience. **As the most requested and highest rated keynote speaker with the Covey Leadership Center**, I know the importance of synergy, communication, and effectiveness. I bring these to every client interaction. In addition to helping start more than 20 new business ventures, I have co-authored two breakthrough books, *Prioritize!* and *On the Same Page*, I'm eager to share this knowledge with you.

Your organization deserves a proven resource for business growth and I'm ready to help you develop your leaders and improve your organization's performance. Contact me today and let's get started!

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Business Growth

“I’ll help you develop a clear and compelling business growth plan to keep everyone on the same page.”

Joe Calhoon, CSP

Business Strategist / Author / Keynote Speaker

The best organizations understand the importance of strategic guidance when charting their course forward. Think of me as your company’s GPS. **Together we’ll refine your path forward and develop a focused, highly actionable plan to achieve more in less time.**

Growing your business is more than improving the bottom line. It’s about identifying each person’s unique strengths, maximizing their contributions, and celebrating their progress. **It’s about developing your leaders, building your team, and consistently producing results** – as measured by customer satisfaction, employee engagement, and bottom line profits.

All these components must work together, but getting them aligned can be a challenge. I’ll help you develop a clear and compelling business growth plan to keep everyone on the same page. Then, I’ll help you achieve your most important priorities, produce positive results and develop leadership throughout your organization.

You’ll feel a renewed energy from the moment we start. There’s never a dull moment, but it’s not me in the spotlight; it’s you. I don’t simply pop in, follow a set script and leave you with a few worksheets and a lot of questions. **We’ll make progress together through in-depth assessment tools, strategic consultation and our proven business growth process.**

Above all, I help you chart a course to success. Our proven process helps you see what’s ahead and how to take advantage of opportunities as you achieve more in less time. I’ve helped hundreds of organizations just like yours improve their performance and accelerate growth. Contact me today to accelerate your business growth.

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Keynote Speaker

“More than a speech, I deliver engaging presentations, customized to meet your needs.”

Joe Calhoun, CSP

Business Strategist / Author / Keynote Speaker

Spoken words can inspire, educate, and harness the creative potential of people. As a keynote speaker, I provide you with an engaging and motivating experience that informs and entertains. The result is leadership development, organizational performance, and business growth.

More than a speech, I deliver engaging presentations, customized to meet your needs. In the 1990's, I enjoyed the honor of being recognized as the most requested and highest rated keynote speaker with Stephen Covey and the Covey Leadership Center. I know the importance of synergy, communication, and effectiveness and I bring these to every client engagement.

My promise is to help you develop your leaders and improve your performance. But I can't do that without getting to know you. Prior to each engagement, I get to know your organization, conduct interviews with key leaders, and identify the issues facing your organization. In this way, each presentation is designed just for you – focusing on your unique challenges and opportunities.

I'm not here to talk at you; I'm here to work with you. As a bonus, your organization will leave with something: I inspire higher performance and business growth long after my time on stage is over.

Contact me today to join the growing list of companies who are achieving more in less time.

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Client List

“Over the past 25 years, I’ve worked with more than 500 companies, engaged with thousands of leaders and delivered 2,500 client experiences. I’d like to add your name to this growing list.”

Alabama Power
American Business Women's Association
American Century Investors
American Express
American Hotel and Lodging Association
Apple Computer
Applebees
AT&T
Bass Pro Shops
Best Buy
Bristol-Myers Squibb
Broughton Hospitality
Burns & McDonnell
Carnival Cruise Lines
Center for Creative Leadership
Club Managers Association
Cornell University
Cruise Holidays International
Emfluence
Federal Executive Institute
Fishnet Security
Frank Russell Trust Company
General Electric
Hallmark Cards
Helmerich & Payne
Helzberg Entrepreneurial Mentoring Program
Host Hotels and Resorts
Infinity Fasteners
Inter-Continental Hotels
International Association of Financial Planners
International Customer Service Association

iVillage.com
J. Schmid & Associates
Liberty Financial
Lockton Insurance
Mack Trucks
McDonalds
Microsoft Corporation
3M
National Auctioneers Association
National Fastener Distributors Association
National Society of Professional Engineers
Northwestern Mutual Life
Osram Sylvania
Pfizer
Princess Cruise Lines
Produce Marketing Association
RE/MAX
Redemption Plus
Regal Boats
Ritz Carlton Hotel Company
Sandestin Golf and Beach Resort
Sprint
Sysco
U.S. Coast Guard
UMB Bank
Union Pacific Railroad
United Heating & Cooling
WW Grainger
Young Entrepreneurs Organization
Young Presidents Organization
Ziglar